

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 169944

50

ORIGIN COME-00

INFO OCT-01 NEA-10 ADP-00 EB-11 RSC-01 /023 R

66650

DRAFTED BY: COM/BIC/OED/MEPD/WCORFITZEN:DMW

APPROVED BY: EB/OCA/REP:GPWILSON

COM/BIC/OED/MEPD/JHEAGEN

COM/BIC/OIM/NESA/GBECK

COM/BIC/OED/MEPD/JMSANDS, DIR.

STATE/NEA/ARP/QLUMSDEN

----- 063994

P 271556Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT PRIORITY

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E.O. 11652: N/A

TAGS: ETRD KU

SUBJ: MANAGEMENT CONSULTANTS FOR GOK REORGANIZATION STUDY

REF: KUWAIT 2861, 9 AUG 73

1. BEGIN UNCLASSIFIED: SEVERAL CONSULTANTS WILL BE MOST  
INTERESTED IN GOK REORGANIZATION STUDY. PARTIAL LIST OF  
POTENTIAL BIDDERS INCLUDES:

A. BOOZ, ALLEN AND HAMILTON, INC.

135 SOUTH LASALLE STREET

CHICAGO, ILL. 60603

TEL (312) 346-1900

B. ARTHUR D. LITTLE, INC.

25 ACORN PARK, RTE 2

CAMBRIDGE, MASS. 02140

TEL (617) 864-5770

C. DAY AND ZIMMERMANN, INC.

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1700 SAMSON STREET

PHILADELPHIA, PA 19603  
(215) 864-3461

D. A.T. KEARNEY AND CO., INC.  
100 S. WACKER DRIVE  
CHICAGO, ILL. 60606  
(312) 782-2868

E. MCKINSEY AND CO., INC.  
245 PARK AVENUE  
NEW YORK, NEW YORK  
(212) 687-3600

F. BATTELLE MEMORIAL INSTITUTE  
505 KING AVENUE  
COLUMBUS, OHIO 43201  
DAVID C. MORTON, JR.  
(614) 299-3151

2. BEGIN LIMITED OFFICIAL USE: COMMERCE APPRECIATES  
POST'S EARLY WARNING OF THIS ATTRACTIVE SALES OPPORTUNITY.  
THE EMBASSY IS REQUESTED TO SEND US ANY ADDITIONAL DATA  
WHICH CAN BE DEVELOPED. UNCLASSIFIED SECTIONS SHOULD BE  
BROKEN OUT FOR SEPARATE TRANSMITTAL TO POTENTIAL BIDDERS.  
WE ARE PARTICULARLY INTERESTED IN KNOWING NATURE AND  
SCOPE OF PROPOSED STUDY, AND TIME FRAME TO INCLUDE  
PREQUALIFICATION DATES, TENDER PROCEDURES, AND BID  
DEADLINES.

3. THE POST'S CONTINUING COOPERATION IN THIS MATTER IS  
APPRECIATED.  
RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 AUG 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE169944  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BIC/OED/MEPD/WCORFITZEN:DMW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 93  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** KUWAIT 2861, 9 AUG 73  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 AUG 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27-Aug-2001 by boyleja>; APPROVED <01 MAR 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MANAGEMENT CONSULTANTS FOR GOK REORGANIZATION STUDY  
**TAGS:** ETRD, KU  
**To:** KUWAIT  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005